

New York Beef Producers' Association

Council Meeting Minutes

August 7, 2019 Empire Farm Days, Seneca Falls, New York

Present: John Kriese, Phil Trowbridge, Brenda Bippert, Kathi Wagner, Craig Southworth, Skip Lear, Barb Benjamin, Jake Martin, Kevin Jablonski, Mike Baker, Ted Card, Peter Lehning, Mackenzie Chauncey and Tim Pallokat. Guests- Bob Lehman- Runnings and Brian Adix- Powder River

Meeting was called to order by President Phil Trowbridge at 4.30 PM.

A quorum was established.

Brenda asked to add to the agenda guest speakers Brian Adix and Bob Lehman. Ted Card made a motion to add guest speakers. Kathi Wagner seconded. Passed.

Phil Trowbridge invited Bob and Brian to speak at this time.

Brian Adix from Powder River and Bob Lehman from Runnings would like to help develop a better handling system to use at EFD but wondered our thoughts. Discussed. Phil stated we would be interested but need more information. They will get us a proposal for our next meeting in November. We need to get them the specs for the area.

Craig Southworth made a motion to accept the minutes as submitted from the March 30, 2019 council meeting, seconded by Skip Lear, passed.

Treasurer's Report Kathi Wagner stated everything on schedule pretty much except for professional services. This is a little over budget, Charities account had to be redone as it would not be accepted online had to be a written copy. Dues are down also. Tim Pallokat moved to a cap of \$300.00 to finish Fixing quick books. Ted Card seconded. Passed. Financial Committee needs to meet soon to go over a draft budget for 2020. Kathi is working with Juniors in a conference call to do their budget. A copy of the financial report is included with these minutes. Motion made by Jake Martin to accept the Treasurer's report, seconded by Mike Baker, passed.

Advisor's Report Mike Baker stated he has set up a Fall Beef Tour September 24-28 to Ohio, Kentucky, West Virginia and PA. \$800.00 each includes transportation, lodging and some meals. Please take time to fill out the Stockers survey on Cornell web site. September 14th there will be a yearling stocker sale held at Bath, roughly 3-400 head. New Animal Chair Tom Overton. Mike announced his retirement will be in July of 2020. Been in his position for the last 35 years, has enjoyed working with farmers, groups and everyone in the industry.

President's Report Phil Trowbridge stated it has been a trying year in Agriculture. This could explain 100 members short. Very proud of all in this group. Would like to commend Brenda Bippert for what she does for the organization and stated a very good Directory.

Executive Secretary's Report Brenda Bippert stated 654 paid members. Working on next newsletter, Sept/October if need anything else submitted, going to printer first of next week. Directories are here if you want to take some to your regions. Have the Beef Cuts game for each region, that has not picked them up yet. Reminder dues increase so our end of year special reflects that with the price at \$50.00. Spoke on a cattle fax presentation at NYBC meeting how important it is for us to tell our story. More people in New York City understand Beef as than people in Upper Eastern New York. Asked about recognizing the TenEyck's for always donating the use of their cattle for our handling demo. They need to get health papers to attend. Correspondences- Thank you - Dan McGee, Thank you- Carol Gillis, Thank you- Anna King, Buyer auction letters from 2 juniors-McNamara sisters and Kehr Family. Reminder also to start thinking of person for Annual awards. Nominations are due to Brenda before the November meeting. Need to find another person for our NYBC seat if Jenn Hammond does not want to stay on. End of her first 3 year term. Brenda will contact her.

NY Junior BPA Report No one here. Kathi Wagner read report submitted by Andy Hoelscher. Nybpa board,

The NYJBPA council member nor one of the adult directors will be able to make the council meeting at the empire farm days. However I did want you all to have information for the council to be read during the part that was on the agenda for daisy.

Cobleskill will be held the 18th through the 20th of October if anyone can come and assist with any of the activity's that weekend : helping run contest

- helping line cattle up or running the ring

Help with that would be greatly appreciated

Jr board members had a conference call on the 25th of June to discuss upcoming show and also about the annual conference For the conference (this part May need to be saved until the part on the agenda that says annual conference)

-They would like to have their meeting at 10 am

-They have been ask about having Ben Scott talk to them about some nutrition One board member had him as a teacher if he would be willing to do something for the kids for the annual conference they would like to have that

- if possible to fit in that schedule they would like to have a Quiz bowl / skill a thon

- seman auction if it can be done during lunch as has been in past they would like to do it at that time again this year

Jr directors Have been working with seedway to put together a leadership conference

The date that has been agreed upon will be dec 14 at seedway headquarters in Hall NY

Address is 1734 railroad pl, hall NY

14463

Need adult association to advise Jr directors as to what information they will need from seedway for getting insurance on such an event it will be just a one day event held at their facility

Lastly want to remind the chairmans of the regions about putting on educational clinics in their regions to help the youth learn and grow please take just one day out of the year to put on some sort of educational clinic for the youth it dosent have to be show related it can be anything that teaches our kids about beef and can be interactive for them

Thank you

Jr director

Andrew Hoelscher

Jr Annual Meeting schedule for 10:00 AM on Saturday February 8, 2020. We will talk to Ben Scott to see about doing a nutrition presentation to the Juniors after their meeting. Suggestions Quiz bowl during Happy Hour. Semen Auction during Saturday Lunch, adults/Phil Trowbridge to help. Suggested to get higher quality bulls and not all the lower quality bulls just to have a large selection. Fewer bulls better quality. Maybe some embryos. For the tour suggested kids do their own transportation. Check with Seedway to see what we need to submit for insurance.

Beef Council Report Peter Lehning stated Blogger tour right now. Added a professional blogger to the Council. Still getting dollars from other states. Now going into an athletic way, also doing more processed beef and veal. Buying Banner for state fair and other events. NY Best steak contest on now. R-Calf postponed until October. Our conference and NCBA are same time. Jake Martin stated they should be here not at National.

BQA Report Mike Baker stated redoing requirements for Level 1 & 2 Level 1-Lecture and signed contract. Level 2- chute side and VCPR. Four new people trained. 37 people attended last night's BQA. Brenda stated that Regional people should attend clinics to push NYBPA Memberships.

Empire Farm Days Report First we want to Thank John Kriese for a great job. This is still a learning activity. John Kriese thanked everyone for helping. Jamie and Chase heading up show. New coverall building for cattle. New dates for 2020- July 29, 30, & 31, Wednesday, Thursday and Friday. Food handling has had some challenges. Serving to early possibly. Fantastic helpers both Jr. & Sr.

Herd Builder Sale Report Kathi Wagner stated that 1 more invoice out when it comes in possibly a loss of \$250.00. Phil stated he can't afford negative feed back from our Herd Builder Sale thinking it is associated with his sale when it is not. Discussion. We will do our own sale catalog next year. Need to check on internet buyers.

Regional Reports

- 1: Skip Lear – Pretty quiet except for the passing of three members. Bev Zellner, Walter Libroch and Ken Gumeat.
- 2: Ted Card – BQA October 12th in Cattaraugus Co. Monthly events in Falconer. New regional team from Cornell getting starter in this area. Meat your Farmer sessions to start.

- 3: Submitted by Sue Olson- We are planning a meeting in September for our Junior members that we will invite our adult members as well. We hope to have a tour of a feed mill. Otherwise, that is all we have done. Thanks, Sue
- 4: Barb Benjamin – Quiet nothing since last meeting.
- 5: Tim Pallokat- Nothing been slacking.
- 6: Submitted by Ben Brooks and Marissa Phelps-Working on a farm tour at Ice Brook Farm in the future details as soon as finalized.
- 7: No report. No one here.
- 8/9: Craig Southworth and Joe working on a fall meeting otherwise quiet.
- 10: No one here. No report.
- 11: No one here. No report
- 12: Kevin Jablonski- An IPM meeting was held in April. Speaker panel round table meeting Sept. 20th at Trowbridge's. Shawn to check on BQA for our region in October.
- 13: Mackenzie Chauncey reported meeting in April. Field Day at Thunder View Farm. BQA at Ed Moran's. Seminar at farm about making baleage.

Old Business

Beef Day Brenda asked for help from member s and Juniors on Beef Day on August 27 at State Fair.

New Business

Feeder Calf Sale- Ted Card stated that they are working to have two feeder calf sales one in October and December 7th at FLLE, Canandaigua, NY with Phil Trowbridge's sale. Ted asked to have vaccine verification form put on feeder sales on web site. We need to better communicate at sale block vaccination information, gold status, etc. Discussion. Producers names announced. Bath using same protocol. Please support these sales.

2020 Annual Convention- February 7-9, 2020, Embassy suites Hotel, 311 Hiawatha Blvd., Syracuse, NY. Committee moving forward on Conferences.

Nomination Committee, etc.- Brenda stated that next meeting the Nomination committee will meet after the meeting to pick annual award winners. Region Chairpersons need to be thinking of recipients and send to Brenda before next meeting.

Other issues and concerns None.

Next meeting- November 9, 2019 at DFA, Syracuse, NY

Skip Lear moved to adjourn the meeting, Craig Southworth seconded, passed.

Meeting adjourned at 6:23 p.m.

Respectfully submitted,

Brenda Bippert

NYBPA Executive Secretary