

# *NY Beef Producer's Association Annual Winter Conference Schedule for Friday January 18, 2019*

**8:00 AM** Registration and Trade Show Opens

## **Conference Session # 1 Michigan Room**

**9:45 AM** Welcome, John Kriese, NYBPA President

**10:00 AM** The Crossbred Calf -  
The Good, The Bad And The Ugly  
By: Dr. Mike Baker, Cornell Beef Extension Specialist

**10:45 AM** Using Beef Bulls On Holstein & Jersey Cows  
Our Experience  
By: Lauren Osborn, Wulf Cattle, Morris, MN

**11:30 AM** The Crossbred Calf -  
Feedlot Performance And Carcass Quality  
By: Lauren Osborn, Wulf Cattle, Morris, MN

### **12:15- 1:30 PM Lunch and Trade Show**

**1:30 PM** The Crossbred Calf- 3 Days - 300 Lbs.  
Economics  
By: Jason Karszes, Farm Business  
Management, Pro-Dairy

**2:15 PM** The Crossbred Calf 3 Days - 300 lb.  
Health  
By: Dr. Rob Lynch, DVM, Herd Health  
and Management, Pro-Dairy

### **3:00 PM Pasture Playtime**

**3:15 PM** The Crossbred Calf 3 days - 300 lb  
Nutrition, Housing/Facilities  
By: Nicole Tommell, Cornell Regional  
Business Mangement

**4:00 PM** The Crossbred Calf - What Weight To Sell  
And Where Is The Market?  
By: Nicole Tommell, Cornell Regional  
Business Mangement

**5:00 PM** Adjourn

**8:00 AM** Registration and Trade Show Opens

## **Conference Session # 2 Erie Room**

**9:45 AM** Welcome, Phil Trowbridge, Vice President

**10:00 AM** Fencing, How to and Different Varieties  
By: Empire Fence

**10:45 AM** Designing a Safe Handling System For  
Handler And Animal  
By: Daryl Hoover & Skip Lear,  
Twin Clover Equipment

**11:30 AM** The Need For Personal & Cattle Protocols  
Who Will Help On Farm If Your Not Available  
By: Dr. Shannon Carpenter, DVM

### **12:15- 1:30 PM Lunch and Trade Show**

**1:30 PM** Increasing Grazing Capacity, Paddock Sizing  
And Forages Best Utilized For Grazing Beef  
By: Don Wild, Grazing Specialist

**2:15 PM** Understand Those EPD Numbers And  
How To Use Them  
By: Phil Trowbridge, Trowbridge Angus

### **3:00 PM Watertub Talk Time**

**3:15 PM** Understanding Johnes  
By: Dr. Melanie Hemenway, DVM, NYSCHAPS

**4:00 PM** Programs And Grants -  
Available to Beef Producers/Farmers  
Short description and panel discussion with:  
Dave Grusenmeyer- NYFVI  
Ed Staehr- NY Farm Net  
Chris Tauzel- NYSAMP  
Jessica Brooks- Grown & Certified Producer  
Dr. Melanie Hemenway- NYSCHAPS

**5:00 PM** Adjourn

**8:00 AM** Registration and Trade Show Opens

## **Conference Session # 3 Superior Room**

**9:45 AM** Welcome, Julie Murphy, NYBPA Secretary

**10:00 AM** Alternative Protein  
By: NCBA representative

**10:45 AM** Social Media Marketing  
By: Brittney

**11:30 AM** Sustainability  
By: Mark Miller, Cargill

### **12:15- 1:30 PM Lunch and Trade Show**

**1:30 PM** Farm Web site Marketing  
By: Brittney

**2:15 PM** Nutrition and 2-C's  
By: Cindy Chan Phillips & Jean O'Toole  
NY Beef Council

### **3:00 PM Chute Side Chatting**

**3:15 PM** Cooking Demonstration  
By: Jean O'Toole, Executive Director,  
NY Beef Council

**5:00 PM** Adjourn

## **6:00 PM NY Beef Producer's Association Annual Member Dinner Meeting**

**7:30 PM** Junior Pool Party